



SENIOR COMMERCIAL MANAGER - AVOCADO

Location: Maasdijk, Netherlands

The position of Senior Commercial Manager - Avocado is an opportunity to be a part of one of the world's leading global avocado experts and the growing future we have ahead..

You will be one of the company's commercial representatives, forming a direct point of contact for avocado sales to the food service, retail and/or wholesale business of the company developing general sales and building and maintaining stable & long-term customer relationships.

The position is based in the offices of our Netherlands operational base in Maasdijk (Westland area). Regular travel throughout the Northern Europe region will be required in order to explore, expand and maintain commercial relationships.

The role demand a real sales specialist - ready with a network of contacts and at least 5-10 year of proven commercial experience in a sales role in AGF sector, focussed on fresh food, fast-moving consumables or warehouse environment, preferably specialising in avocado.

What We Are Looking For:

You can express themselves fluently in English and other European language(s) (e.g. Franch, German, Spanish, etc.)

You have extensive experience in the avocado category

You have a passion for fresh produce and knowledge of the relevant network

You are ambitious, target-minded and driven to get things done

You are eager to further develop yourself within a fast growing organisation

You are pragmatic and hands on

You have exemplary interpersonal and customer service skills, and are happy managing relationships at all levels

You have first class organisational skills, with the ability to prioritise work

You have a strong understanding of market dynamics

You are able to hit the road, often

You will "wow" us with your motivation, determination, and desire to be a team player

Independent transport required

What We Offer In Return:

- Potential to be a part of a new phase of growth and development within the business unit
- Opportunity to be part of a friendly, close international team of experts in the industry
- Hybrid work options, where appropriate
- Market related remuneration
- Incentive scheme
- Regular team outings and a lot of fun

If you are interested in joining our progressive, values-based, international business and believe you have the experience and skillset required for this position, please call Henk Stolk +31 6 29 72 64 77 and email your CV to recruitment@hallsbv.nl